
Stephanie Lynch

Vice President, Real Estate Investment Banking



Responsibilities

Ms. Lynch is a Vice President in Jones Lang LaSalle's Real Estate Investment Banking group. Her expertise is the structuring and execution of real estate debt and equity capitalization strategies, particularly for recapitalization and new development of office, residential, life-science, hotel and retail properties. Ms. Lynch also works closely with Spaulding & Slye Investments merchant banking.

Representative Transaction Experience

- **St. Kitts Marriott Resort, St. Kitts:** \$32 million mezzanine financing for a newly developed 636 key Caribbean resort.
- **Folio at 80 Broad Street, Boston, MA:** \$63 million joint venture equity and construction financing for development of a 96-unit luxury condominium building in downtown Boston along the Rose Kennedy Greenway.
- **5001 Eisenhower Avenue, Alexandria, VA:** \$65 million joint venture equity and debt for the opportunistic acquisition of a currently vacant 600,000 square-foot office building with a total development potential of 2 million square feet.
- **DEK Portfolio, Boston, MA:** \$36 million floating rate financing for a partially stabilized portfolio of five office/industrial properties in Suburban Boston on behalf of Great Point Investors.
- **Massachusetts Court Apartments, Washington DC:** \$82 million joint venture equity and construction/permanent loan for development of a 382-unit luxury apartment building in the East End on behalf of Pritzker Residential Equities.
- **Johns Hopkins University, Montgomery County Campus, MD:** \$26 million joint venture equity and construction loan for development of a 115,000 square-foot office/lab building, 50% leased to JHU and 50% targeted to biotech tenants.
- **6116 Executive Boulevard, North Bethesda, MD:** \$53 million high-leverage financing for a 207,000 square-foot office property leased to the NIH.

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- **AARP, 601-611 E Street, NW, Washington, DC:** \$200 million interim financing, followed by \$200 million private placement bond offering for AARP's acquisition of their headquarters.

Experience

With six years of experience in real estate finance, Ms. Lynch has arranged over \$900 million of capital transactions in joint venture equity, mezzanine, first trust debt, and taxable bonds. Ms Lynch spent six years with Spaulding & Slye prior to its merger with Jones Lang LaSalle in early 2006.

Education

Georgetown University, MBA, Finance

Colby College, BA