## HUNTON& WILLIAMS

## CLIENT ALERT

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#### **Contacts**

#### Sheldon T. Bradshaw

Food & Drug Practice 1900 K Street, NW Washington, DC 20006-1109 (202) 955-1575 sbradshaw@hunton.com

#### **Conan P. Grames**

Food & Drug Practice 1900 K Street, NW Washington, DC 20006-1109 (202) 955-1685 cgrames@hunton.com

#### James A. Harvey

Global Technology & Outsourcing Bank of America Plaza, Suite 4100 600 Peachtree Street, NE Atlanta, GA 30308-2216 (404) 888-4160 jim.harvey@hunton.com

#### Randall S. Parks

Global Technology & Outsourcing Riverfront Plaza, East Tower 951 East Byrd Street Richmond, VA 23219-4074 (804) 788-7375 rparks@hunton.com

# Hunton & Williams Combines Biopharmaceutical and Life Sciences Industry Experience with Its Number 1 Ranking in Outsourcing and Technology

The 2008 Black Book of Outsourcing recently announced that Hunton & Williams leads the list of legal advisors in the comprehensive guide and directory for the global field of outsourcing. The annual report from the Brown & Wilson Group identifies top outsourcing vendors and advisors, based on responses by outsourcing decision-makers. The 2008 survey was compiled using information received from more than 24,000 outsourcing customers from 40 countries. This No. 1 ranking closely follows Hunton & Williams' global and national rankings in Outsourcing and in Privacy and Data Security from Chambers and Partners, a highly regarded international legal research organization.

"Our pharmaceutical and life sciences clients are increasingly faced with a wide variety of outsourcing transactions. Given the complex nature of their businesses and the regulatory landscape in which these life sciences companies operate, advice from an integrated team with both outsourcing and life sciences experience is critical," said Sheldon Bradshaw, co-chair of the firm's Food & Drug Practice. "The recent recognition of our outsourcing team confirms Hunton & Williams' commitment

and strength in providing first class service to our clients."

## Life Sciences and Pharmaceutical Outsourcing Practice

Outsourcing transactions in the life sciences and pharmaceutical industry present unique business and regulatory challenges. The Outsourcing group and Hunton & Williams' Life Sciences Practice Group work closely together to deliver effective, efficient and comprehensive advice in matters ranging from traditional information technology and business process outsourcing to industry-specific processes, such as contract manufacturing of API and finished dosage forms, drug research and development and clinical trials.

### About Hunton & Williams' Life Sciences Group

The Hunton & Williams Life Sciences team has unique experience in handling a broad range of matters concerning biological systems technology, including protection of intellectual property and life cycle management, obtaining product approvals with the FDA, or advising with respect to transactions from early stage licensing and co-development to end-stage M&A

deals. Many of our team members have technical degrees in the life sciences. Hunton & Williams lawyers also have come from inside industry, government and academia and are keenly aware of the obstacles facing the industry today. They fully understand the critical importance of developing strategies to maximize the life and penetration of a company's key product portfolio. Drawing on resources within the Firm's 19 worldwide offices, including Washington, DC, New York, Los

Angeles, San Francisco and Brussels, we can turn to any one of more than 1,000 high caliber attorneys to address the particular needs of each individual company.

### About Our Global Technology and Outsourcing Practice

Hunton & Williams LLP's Global
Technology and Outsourcing Practice
Group combines remarkable depth and
breadth of experience on a worldwide
platform. In any given year, the group

works on multiple domestic, global, offshore and multi-shore sourcing and technology transactions with total contract value in the billions of dollars. In addition to the core group of outsourcing and technology lawyers, the firm has a large cadre of outsourcing savvy subject matter professionals in tax, labor, life sciences, real estate, employee benefits and intellectual property.

For additional information visit our Firm website at <a href="www.hunton.com">www.hunton.com</a>.

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